# RWE



September 2022

## **Disclaimer**

This document contains forward-looking statements. These statements are based on the current views, expectations, assumptions and information of the management, and are based on information currently available to the management. Forward-looking statements shall not be construed as a promise for the materialisation of future results and developments and involve known and unknown risks and uncertainties. Actual results, performance or events may differ materially from those described in such statements due to, among other things, changes in the general economic and competitive environment, risks associated with capital markets, currency exchange rate fluctuations, changes in international and national laws and regulations, in particular with respect to tax laws and regulations, affecting the Company, and other factors. Neither the Company nor any of its affiliates assumes any obligations to update any forward-looking

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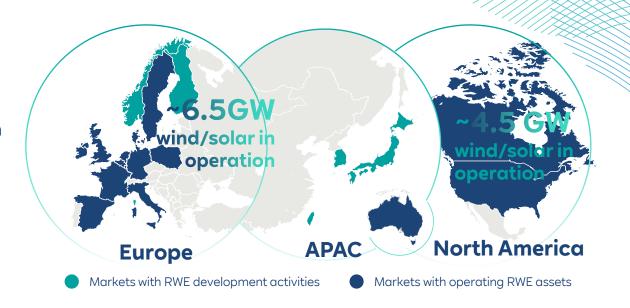
# **RWE**

- Profile & Main activities
- HQ Location
- **Employees**
- Track record

A leading operator of green generation assets with strong commercial platform

Essen/Germany

- ~18,200
- ~20 years in the renewables business
- **#2** offshore player globally
- #2 gas fleet in Europe
- >55 GW development pipeline



### Our core business is leading the way to a green energy world



Strongest growth in Europe, significant potential in global markets



Decarbonisation pledges accelerate growth momentum in US and Europe



RWE's European core markets require new, low-carbon flexible capacities



Hydrogen is quickly gaining traction with Europe at the forefront



Decarbonisation of industry drives demand for tailored solutions

**RWE** Sept 2022

Credit & ESG Investor Update

# RWE's Growing Green strategy: Leading the way to a green energy world

- → **Sustainability is at the heart of our strategy:** our ambition is to reduce GHG emissions in line with a 1.5°C compliant pathway and to become net zero by 2040
- RWE is perfectly positioned: vast experience in green technologies, strong market presence in industrial growth markets, operating a leading commercial platform
- → We are **significantly accelerating our green growth programme:** €50bn gross / €30bn net cash investments until 2030 (i.e. **>90%** EU Taxonomy eligible capex), leading to 35 GW gross / 25 GW net capacity additions
- Our investment plans are driven by excellent teams our development pipeline stands at more than 55 GW across all relevant technologies
- Our portfolio in 2030 is powerful and green: 50 GW net installed capacity across wind, solar, batteries, flexible generation and hydrogen offering tailor-made energy supply solutions
- → Attractive investment returns result in earnings growth and Group EBITDA ambition of €5bn in 2030
- Investment programme fully funded by strong operating cash flow and utilisation of our financial headroom incl. asset rotation in line with our commitment to a strong investment grade rating

## RWE's ambitions and targets on sustainability

### Environmental





RWE aims for a **net-positive** contribution to **biodiversity by 2030** for new assets

#### **Social**

**Positive contribution** to the **communities** in which we operate **Full support** of **our employees** impacted by the energy transition (Just Transition)



**30%** share of **women** in all **management** positions by **2030** (core business)

#### Governance

>90% of our investments until 2030 in line with the EU Taxonomy 33% ESG-linked long-term Executive Board remuneration since 2021



We will **reduce** the consumption of natural **resources**, **minimise** waste and **maximise** the **reuse** and **recycling** of materials

## Our approach to ESG contributes directly to the UN SDGs

#### Seven SDGs were defined as material in relation to the business activities of RWE



- 30% of female Executive Board members
- Leader in
  Diversity for the
  3<sup>rd</sup> time in a row
  recognised by The
  Financial Times;
  ranked 2<sup>nd</sup> among
  energy companies
  in Europe



- Leading operator
   of wind and solar
   with ~11 GW
   installed capacity
   with Ø 2.5 GW net
   capacity
   additions p.a.
- Highly efficient and flexible power plant portfolio



- Strong employer with workforce of ~18,200 people
- contribution
  to local
  communities,
  support for
  structural
  change and
  socially
  responsible and
  fair transition



Focus on
 innovative
 technologies
 to support
 climate-neutral
 transition:
 hydrogen,
 storage
 technologies,
 floating offshore
 wind and floating
 PV, recyclable
 blades



- CO<sub>2</sub> reduction of
   55% since 2012
- Certified 2030 emissions targets;
   climate neutrality by 2040
- Embedded circularity across all parts of company



- Recultivation programme with focus on biodiversity
- Net-positive contribution to biodiversity by 2030 for new assets
- Increase in ecology in renaturalised mining areas



- Strict compliance requirements with RWE's Code of Conduct
- Member of Bettercoal to promote standards in supply chain



## Impressive improvement in major sustainability ratings







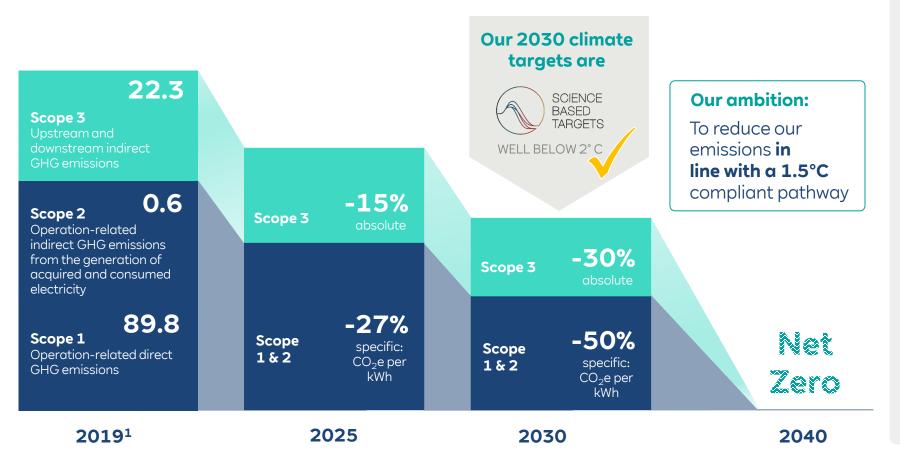




Note: Last shown rating scores based on the date of last comprehensive rating review.

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# Ambitious science-based emission reduction targets lead the way to Net Zero



### We take action

- Clear decarbonisation roadmap with further closures of coal activities; coal exit not later than 2038
- Ongoing significant expansion in green capacity
- Driving forward green H<sub>2</sub>
- Efforts to reduce indirect emissions, e.g. from our supply chain

<sup>&</sup>lt;sup>1</sup>2019 is the base year for our Science-based Target. | Note: Figures in million tonnes CO<sub>2</sub>-equivalent. | For more information on our carbon footprint, please visit www.rwe.com/emissions

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# RWE

Leading the way to a green energy world

|  | 2019             | 2021            | By 2027             | By 2030                                   |
|--|------------------|-----------------|---------------------|---|
| Green net investments                                      | ~ <b>€1.5</b> bn | € <b>2.4</b> bn | <b>€21</b> bn       | € <b>30</b> bn                            |
| Wind / Solar /<br>Storage / H <sub>2</sub><br>net capacity | <b>8.7</b> gw    | <b>10</b> GW    | ~25 gw              | <b>33</b> gw                              |
| Adj. EBITDA  | € <b>3</b> bn    | € <b>3.7</b> bn | € <b>3.8-4.2</b> bn | ~€ <b>5</b> bn                            |
| Scope 1/2<br>t CO <sub>2</sub> e/MWh                       | 0.591            | 0.499           | <0.431              | 0.296                                     |
| Coal<br>capacity   | 12.8 gw/         | 9.7 gw          | ~ <b>7</b> gw       | <4/0 gw*  (German coal exit 2038 or 2030) |

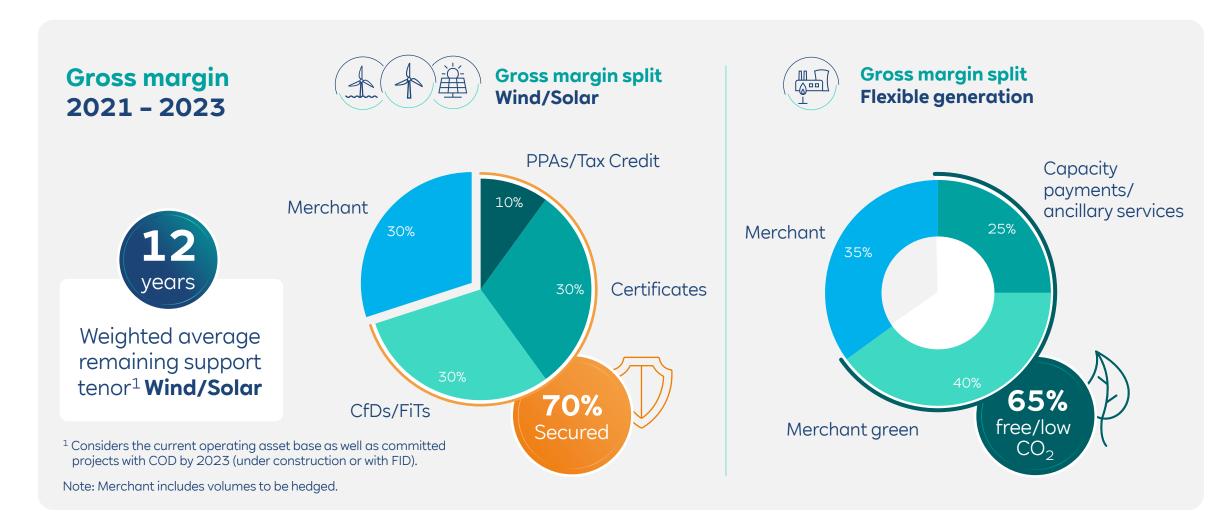
## We are transforming rapidly into a green energy company



# We are accelerating our growth investments to €5bn gross annually

>90% **Share by region:** Share from gross cash investments by technology: **EU Taxonomy** eligible 45% Offshore wind **United Kingdom** Green ~ 25% investment programme Germany of €50bn 45% Onshore wind, solar and batteries gross ~ 25% 2021 - 2030 **United States** ~ 25% 10% Flexible generation & hydrogen Rest of the world  $(H_2)$ ~ 25%

## Stable and sustainable earnings profile



# Our Growing Green strategy is set – Execution continues as planned – Acceleration to be explored

### **GROWING GREEN**

Our long-term strategy is set

- €50bn gross cash investments in our core business until 2030
- **50 GW installed green net** capacity by 2030
- **€5bn EBITDA** ambition in 2030

RWE Sept 2022

### **EXECUTION**

continues as planned

- 1.2 GW of green capacity commissioned and 4.8 GW under construction
- US offshore market entry –
   3GW lease award at NY
   Bight auction<sup>1</sup>
- Acquisition of hydrogenready 1.4 GW Magnum gas plant in NL

<sup>1</sup> JV with National Grid Ventures. RWE share 73%.

### **ACCELERATION**

all options will be explored

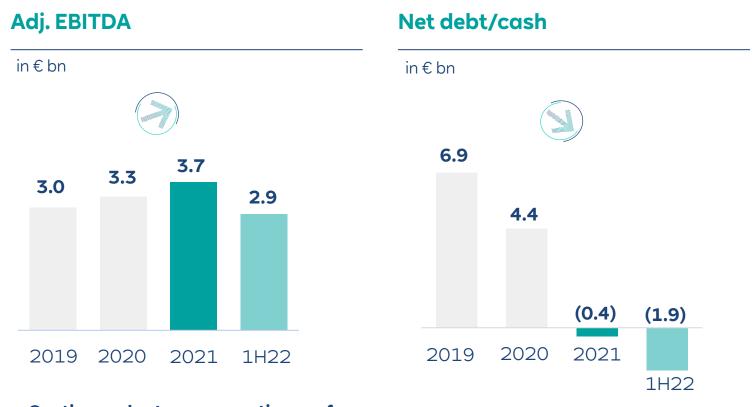
- Utilising strong push for green transformation – ramping up our origination activities further
- Review of new build strategy for flexible assets – going straight to green fuels likely
- Faster and rigorous buildout of green import infrastructure creates additional opportunities

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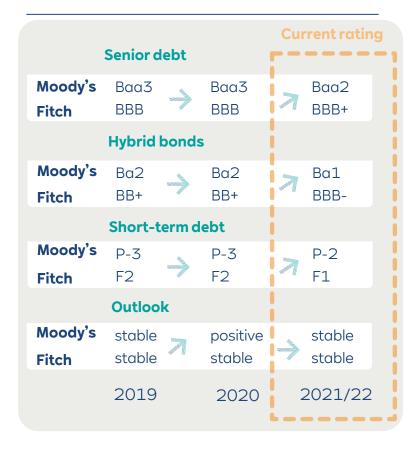
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# Stable and sustainable earnings backed by solid financial position and strong investment grade rating



### **Credit rating development**



- Continuously strong operating performance
- Strict balance sheet management and commitment to strong investment grade ratings
- Positive rating trajectory evidenced by upgrades with both Moody's and Fitch

## Capital Market funding used for sustainable investments

| Funding of Sustainable Investments | Debt Issuance Programme complemented by Green Bond Framework  €3.25bn Bonds issued in 2022¹             | 30 Jun 2022<br>€10bn |
|------------------------------------|---|----------------------|
|                                    | Cash and Marketable securities  Commercial Paper Programme  | €13bn<br>€5bn        |
| Other Cash<br>Requirements         | Sustainability Linked Revolving Credit Facility committed by international bank consortium <sup>2</sup> | €8.0bn               |
|                                    | Additional <b>bank facilities</b> including guarantee facilities  | €9.2bn               |

<sup>&</sup>lt;sup>1</sup> €2bn raised in May and €1.25 in August 2022.

## Key Messages - Delivering growth and value



### Green investments

2021 - 2030

€30bn

Net cash investments

>90%

EU Taxonomy eligible



### Stable & sustainable earnings

70%

Secured / contracted cash-flow



Avg. support tenor



### Strict balance sheet management

Commitment to strong investment grade rating

> Long-term target leverage factor

> > of **≤3.5**x



## **Robust liquidity** management

€17bn

bank facilities

€5bn

Commercial Paper &

€10bn

Debt Issuance Prog.

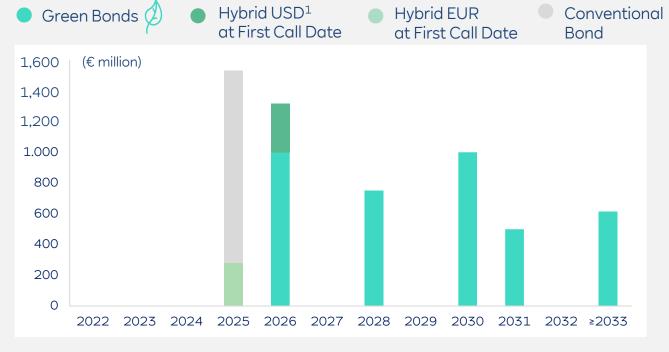
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## Issuances and maturities of RWE's bonds

# RWE's Bond Maturity Profile with Sustainable Bonds as preferred financing tool for future growth



<sup>&</sup>lt;sup>1</sup> Converted at the exchange rate from 1 Sept 2022. I Note: 2033 year includes a residual amount of €12m private placement.

### **RWE's issuances**

- June 2021 Ø (€500 m, 0.625%, 06/2031)
   1st Green Issuance
- Nov 2021 ② (€750 m, 0.5%, 11/2028)
  Nov 2021 ② (€600 m, 1.0%, 11/2033)
- → Total in 2021: €1.85 billion
- May 2022 Ø (€1,000 m, 2.125%, 05/2026)
- May 2022 Ø (€1,000 m, 2.75%, 05/2030)
- Aug 2022 (€1,250 m, 2.5%, 08/2025)
- → 2022 to date: €3.25 billion

### **Hybrid bonds:**

- April 2015 (€282 m, 3.50%, 04/2025)
- June 2015 (\$317 m, 6.625%, 03/2026)

# RWE will be a frequent issuer of green bonds

|  | Туре        | Green Format        | <ul> <li>Funding strategy serves RWE's transition to a pure renewables player</li> <li>Conventional bonds only on an exceptional basis</li> </ul>                                  |
|--|-------------|---------------------|--|
| 100% of proceeds                                 | Volumes     | Ø €1.5 - 2.5bn p.a. | Driven by liquidity requirements and market circumstances  |
| will be<br>allocated<br>to green<br>technologies | Tenors      | 3 - 20 years        | Aiming to achieve a balanced maturity profile  |
| technologies                                     | Currencies  | EUR, USD, GBP       | <ul> <li>Currencies based on RWE's asset base</li> <li>Other currencies used opportunistically</li> </ul>  |
|  | Instruments | Senior and Hybrid   | <ul> <li>Public senior bonds as base instrument</li> <li>Private placements, promissory notes (Schuldscheindarlehen)</li> <li>Hybrids potential supplemental instrument</li> </ul> |

# Plain vanilla Green Bond Framework that only allows for high quality – dark green – wind & solar projects











→ RWE published its Green Bor

RWE published its Green Bond Framework in 2020 and is currently working on updating its Framework to take account of the new EU Taxonomy

RWE's Green Bond Framework<sup>1</sup>

'increase substantially the share of renewable energy in the global

is aligned with SDG 7.2:

energy mix'

and based on:

Sustainalytics provided the Second-Party Opinion of the Framework

MANAGEMENT OF PROCEEDS RWE's proces proceeds is handled by the Finance & C Proceeds will be allocated to eligible project internal tracking and accounting systems. RV a level of allocation which matches or exce proceeds from its outstanding green by proceeds will be temporarily held in RWE's lig



REPORTING RWE intends to report alloc website, on an annual basis, until full alloca report on total amounts of investments and e eligible projects, financing vs refinancing a proceeds, In addition RWF is committed to

in cash and cash equivalents. This is in line

proceeds. In addition, RWE is committed to reporting on relevant impact metrics. Sustainalytics views RWE's allocation and impact reporting as aligned with market practice.

1 See https://www.group.rwe/investor-relations/anleihen-und-rating/green-financing

## Green bonds foster our renewables investments

### Investment decisions based on strict hurdle rate approach

- Project IRR typically exceeding base renewables WACC by 100 to 300 bps.
- Hurdle rates include risk premia depending on project risk profile (technology, regulatory and remuneration risk)

### Our green generation portfolio is growing with ~5 GW currently under construction

|                      | <b>△</b> Offshore Wind |                       | <b>♦</b> Onshore Wind |                       | <b>Solar</b>          |              |
|----------------------|------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--------------|
| cted<br>oples        | Kaskasi                | Sofia                 | Baron Winds           | Blackjack Creek       | Bright Arrow          | Limondale    |
| Country              |                        |                       |                       |                       |                       |              |
| Capacity<br>oro rata | 342 MW                 | 1,400 MW              | 122 MW                | 118 MW                | 400 MW <sup>1</sup>   | 249 MW       |
| (Expected)<br>COD    | 2022                   | 2026                  | 2022                  | 2022                  | 2023                  | 2021         |
| Status               | under<br>construction  | under<br>construction | under<br>construction | under<br>construction | under<br>construction | in operation |

 $<sup>^{\</sup>rm 1}$  Including storage (100 MW). I Note: As of 30 June 2022.

# RWE

# Leading the way to a green energy world



### Society

We deliver the energy transition and will become **net zero by**2040



### **Customers**

We supply green energy solutions and support the decarbonisation of industries



### **Employees**

We offer a highly attractive & international working environment with significant growth in green technologies.
We also stand by our employees impacted by the energy transition



# Shareholders & Fixed Income Investors

We create shareholder value by delivering profitable green growth

Our energy for a sustainable life.

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## Energy security becoming a top priority: Even stronger push for green transition expected

# Short term focus: Ensure energy security

### **Stepping up LNG imports**

- >40 LNG cargoes to Europe in H1 2022 (up 4x vs H1 2021)
- Floating LNG terminal
  - FSRU¹ Brunsbüttel to commence operations by end 2022

Ensuring high levels in gas storage facilities by beginning of winter

• 85% filling levels in RWE owned gas storages

### Increase in power generation

Reactivated / extended coal capacity in DE, NL

Medium/long-term focus: Sustainable and secure energy supply

Further acceleration of energy transition in Europe: RES build out, H2, storage

• RWE set to **deliver** its Growing Green strategy

### **Diversification of European gas supply**

- RWE strong partner to develop German LNG terminal in Brunsbüttel (COD 2027)
- Active engagement in further ongoing LNG activities in the Baltic Sea in Germany
- MoU with Sempra for delivery of 3 bcm of LNG p.a. from US from 2027 onwards

<sup>1</sup> Floating Storage and Regasification Units.

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**RWE** is

enhancing

energy

security

# RWE actively risk managed its commodity position to increase company resilience

Gas supply contracts actively managed to mitigate risk

- Financial exposure to Russian counterparties fully removed
- **No further financial downside** from exposure to Russian counterparties as financial impact fully covered in H1 results
- German gas levy: no intention to claim losses from shortfall of Russian gas supply

UK & EU sanctions prevent Russian coal deliveries

- Sanctions lead to write-off of market value of 12m tonnes hard coal contract
- After final settlement in Q2 **total write-off is €750m** included in non-operating result (previously reported write-off of €850m in Q1)
- No further risk from hard coal contracts with Russian counterparties

Hedging approach adjusted to manage uncertainty in commodity markets

- **Risk-averse hedge path** to avoid delivery obligations from German gas plants
- Additional **buffer to cover for unplanned outages** of power plants

Counterparty risks continuously managed

Strict monitoring and credit limit management



# A broad view on sustainability: Strong ambitions on numerous ESG issues

responsible solutions and perspectives.

| TOPICS                                       | AMBITION  | ACTIONS   | Selected metrics                                      |  |
|--|---|---|---|--|
| <b>Biodiversity</b> including Water Security | Because we care about the biodiversity impact of our business, we commit to the highest standards in recultivation. For new assets, we aim for a <b>net-positive contribution to biodiversity by 2030</b> .             | <ul> <li>Participant in the Corporate Engagement Program of<br/>Science Based Targets for Nature</li> <li>Dedicated biodiversity policy for the Rhenish Lignite Area,<br/>underlining our state-of-the-art recultivation efforts</li> <li>Environmental impact assessments as core part of the<br/>planning phase of each asset</li> <li>Track record of no serious environment events</li> </ul> | 23,000 ha<br>recultivated<br>land                     |  |
| Circular Economy<br>including Waste          | We implement the principles of a circular economy in our way of working. We reduce the consumption of natural resources, minimise waste and design our assets so that we maximise the reuse and recycling of materials. | <ul> <li>As pioneers in wind circularity RWE tests world's first recyclable wind turbine blade at its offshore wind farm Kaskasi</li> <li>Sustainable waste management is also part of a responsible approach to resources</li> </ul>   | 100%<br>coverage<br>of EMS                            |  |
| Social<br>Responsibility                     | We make a positive contribution to the communities in which we operate. In the sense of a Just Transition, we stand by our employees who are impacted by the energy transition and find socially                        | <ul> <li>Long-standing partnerships in the Rhenish lignite area. Agreed collective agreement on coal exit that ensures a clear commitment to a socially acceptable exit from coal- fired power generation</li> <li>More than 750 apprentices in the Group.</li> </ul>   | ~€30m to communities in the UK over the past 20 years |  |

# Coal & Lignite: Transparent exit plan with acceleration on the agenda

### Coal RWE's last two German hard coal plants closed end of 2020 after successful participation in auction process Exit 2020 RWE **already closed** all its coal-fired power plants in the **UK** Exit 2020 RWE converted coal-fired power plants in the **NL** to biomass to a large extent. **Regulatory phaseout 2029** at the latest. Exit 2029



#### **Latest Developments**

- German coalition strives for coal exit by 2030
- RWE sees exit by 2030 as feasible in cooperation with the Government
- Exit should be conducted in a social responsible manner
- War in Ukraine will lead to a focus on security of supply in the short term but should not extend end date of coal-exit

## Significant green portfolio growth with 6.2 GW underway



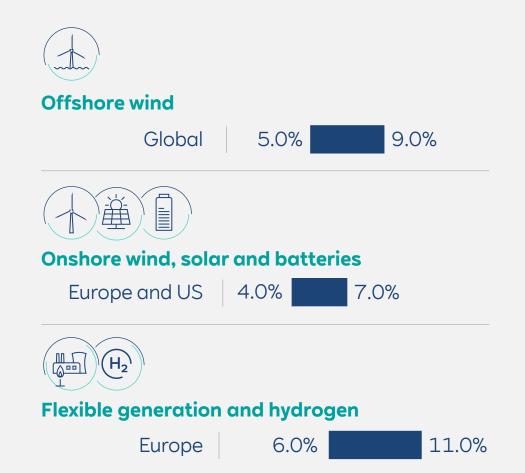
<sup>&</sup>lt;sup>1</sup> Includes capacity closures, changes after repowering etc..

## Strict investment criteria ensure attractive returns

IRR requirements for future investments

Note: IRRs post tax,

unlevered, nominal,



- Investment decisions based on strict hurdle rate approach with project IRR typically exceeding base WACC by 100 to 300 bps
- Hurdle rates include **risk** premia depending on project risk profile
- **Regular post completion** reviews to monitor investment performance and derive learnings for future decisions

## **Outlook FY 2022**

### **Group outlook FY 2022, € million**

| Core adj. EBITDA      | 4,300 - 4,800   |
|-----------------------|-----------------|
| Adj. EBITDA RWE Group | 5,000 - 5,500   |
| Depreciation          | ~-1,600         |
| Adj. EBIT             | 3,400 - 3,900   |
| Adj. Financial result | ~-450           |
| Adj. Tax              | 15%             |
| Adj. Minorities       | ~-350           |
| Adj. Net income       | 2,100 - 2,600   |
| Dividend target       | €0.90 per share |

### Divisional outlook FY 2022- adj. EBITDA, € million

| Core                |                    |
|---------------------|--------------------|
| Offshore Wind       | 1,350 - 1,600      |
| Onshore Wind/Solar  | 900 - 1,100        |
| Hydro/Biomass/Gas   | 1,400 - 1,700      |
| Supply & Trading    | Significantly >350 |
| Other/Consolidation | ~-150              |
| Coal/Nuclear        | 650 - 750          |

Note: Outlook FY 2022 as of July 2022.

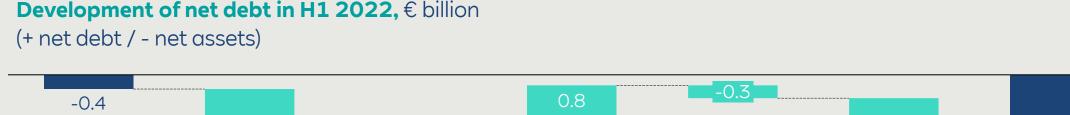
## **Economic net debt**

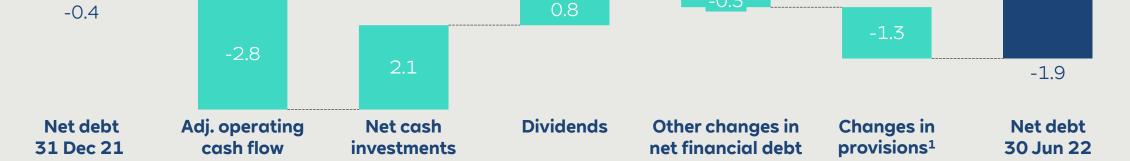
| Net assets / net debt   |             |             |        |
|---|-------------|-------------|--------|
| (€ million)   | 30 Jun 2022 | 31 Dec 2021 | +/-    |
| Cash and cash equivalents                                     | 4,615       | 5,825       | -1,210 |
| Marketable securities   | 8,299       | 8,347       | -48    |
| Other financial assets  | 14,955      | 12,403      | 2,552  |
| Financial assets  | 27,869      | 26,575      | 1,294  |
| Bonds, other notes payable, bank debt, commercial paper       | -12,907     | -10,704     | -2,203 |
| Hedging of bond currency risk                                 | 16          | -9          | 25     |
| Other financial liabilities                                   | -6,112      | -7,090      | 978    |
| Financial liabilities   | -19,003     | -17.803     | -1,200 |
| Plus 50% of the hybrid capital stated as debt                 | 296         | 290         | 6      |
| Net financial assets (including correction of hybrid capital) | 9,162       | 9,062       | 100    |
| Provisions for pensions and similar obligations               | -1,077      | -1,934      | 857    |
| Surplus of plan assets over benefit obligations               | 838         | 459         | 379    |
| Provisions for nuclear waste management                       | -5,899      | -6,029      | 130    |
| Provisions for dismantling wind and solar farms               | -1,132      | -1,198      | 66     |
| Net assets (+) / net debt (-)                                 | 1,892       | 360         | 1,532  |

#### **Net debt definition**

- Net debt does not contain mining provisions, which essentially cover our obligations to recultivate opencast mining areas
- Financial assets we currently use to cover these provisions are also not part of the net debt, i.e.
  - €2.6bn claim against the state for damages arising from the lignite phaseout
  - E.ON stake of 15%

# Increase of net assets due to strong operating cash flow as well as higher interest rates for pension provisions





- Net cash investments into green growth include seabed lease payment for 3 GW gross from NY Bight auction
- Other changes in net financial debt include mainly timing effects such as variation margins from hedging and trading activities
- Changes in provisions driven by decrease of pension provisions due to higher discount rates albeit a partly compensating effect from a negative performance of plan assets

<sup>1</sup> Includes pension and wind/solar provisions but excludes nuclear provisions as they are not part of adj. operating cash flow. | Note: Rounding differences may occur.

### **Your contacts at RWE**

#### **Important Links**



- Annual and interim reports & statements
- Bonds at a glance
- Credit ratings
- Green Bond Framework & Second Party Opinion
- RWE Green Bond Report

#### **Contacts for Credit Investors & Analysts**





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#### **Financial Calendar**

- 10 November 2022
   Interim statement on the first three quarters of 2022
- 21 March 2023 Annual report for fiscal 2022
- O4 May 2023
   Annual General Meeting
- 11 May 2023
  Interim statement on the first quarter of 2023

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